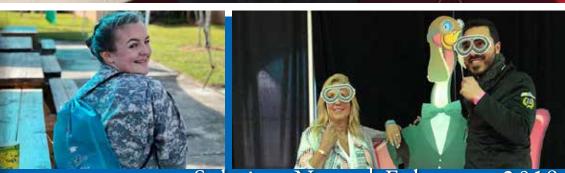
Executive Director's REPORT



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AIRPORT MASTER PLAN UPDATE

Working Paper #1, which is comprised of Chapters 2 & 3 (Inventory and Forecasts) has been completed. Forecasts were submitted to the FAA for review and approval on January 5th. While the FAA is reviewing the forecast data, Atkins is moving forward with Working Paper #2, which includes:

CHAPTER 4 – Design Criteria and Facility Requirements – Identification of design criteria for the airfield and comparison of the projected aviation demand to the existing capacity of the facilities at Sebring Regional Airport. This comparison will be used to determine future facility requirements over the 20-year planning period. Elements will include:

- Demand and Capacity Calculations
- Airside Facility Requirements
- Landside Facility Requirements
- Support Facility Requirements

Working Paper #2 will be finalized once we receive approval and/ or comments back from the FAA on the forecasting numbers (which drive most of the facilty requirements). The FAA is finishing up their review now, and we expect to be able to submit Working Paper #2 before the end of February.

CSX Rail Spur Rehab/Reconstruction

In February Atkins will provide SAA with an Alternatives Analysis report for the rehabilitation/reconstruction of the rail spur, side tracks, and associated rail infrastructure. Based on the function user requirements and CSX design criteria, five (5) track rehabilitation alternatives have been developed. For each track rehab alternative, the analysis considered the construction phasing, cost impacts, future airport development, and improvements to the existing layout configuration. Based on this analysis, a recommendation will be made.

Terminal Apron Rehab/Reconstruction

On February 7th, Atkins provided SAA with an Alternatives Analysis report for the rehabilitation/reconstruction of the Terminal Apron. This report considered a number of possible rehabilitation and reconstruction alternatives for the apron pavement, which included:

- Crack sealing and joint repair with isolated slab replacement
- Crack & seating w/ asphalt overlay
- Full depth reconstruction w/ asphalt
- Full depth reconstruction w/ concrete

Each alternative was evaluated based on constructability, life-cycle costs, and operational needs. Atkins is currently recommending a full depth reconstruction with a new concrete (Portland Cement Concrete) pavement section. The FAA will need to review and concur with the recommendation. A copy of the Alternative Analysis report has been provided to them.

Construction documents for the entire apron area will be completed and bid in May. The project has been broken into four (4) phases, based on the anticipated funding schedule. Subject to available funding, one or more of the proposed phases will begin in September/ October 2018.

Terminal Building Roof Replacement

A pre-construction meeting with Advanced Roofing, Inc. was held on February 8th. At this meeting, a number of items were discussed, including: work areas, safety/security, working hours/days, construction schedule, procurement of materials, and permitting requirements. A limited notice to proceed will be issued shortly for material procurement. Substantial completion of the roof replacement is currently scheduled for the end of May (120 calendar days from start of work), with final completion and project closeout in June.

Terminal HVAC Improvements

Improvements to the Termial Building HVAC system, which includes:

- Replacement of all Variable Volume and Termperature (VVT) boxes in all three HVAC systems,
- Procurement and installation of a new Direct Digital Control (DDC) System.
- Testing and Commissioning of the HVAC system improvements.

Bid documents have been developed and the RFP will be advertised in the March/April timeframe.

Repairs and Renovations to Airport Buildings

RFQ 17-06 includes the repairs and renovations to a number of buildings and facilities, including:

- Airport Terminal Building (SAA) #1
- Commercial Hangar Building (Lockwood) #33
- Commercial Hangar Building (SAA) #60
- Commercial Hangar Building (SAA) #103
- Commercial Hangar Building (SAA) #104
- T-Hangar Buildings (SAA) #99, 100, 101, 102
 T-Hangar Buildings (SAA) #105, 106, 107, 108
- Industrial Building (Custom Tanning) #727
- Industrial Building (Everglades) #906

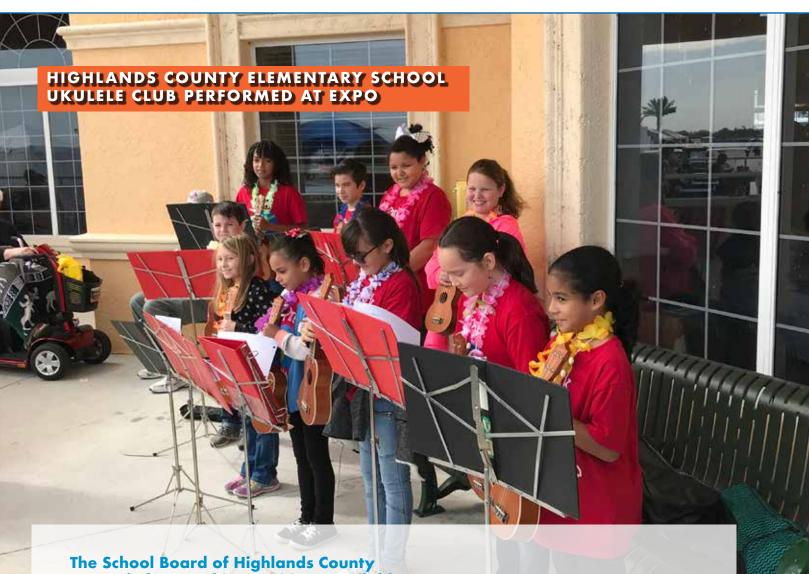
On February 1st, proposals were received from five (5) design/build teams; Frasier Contracting, Johnson-Laux Construction, LCobb Construction, Marmer Construction, and SEMCO Construction. A selection committee was formed to review the proposals. The committee met on February 8th to rank the proposals based on each team's qualifications and understanding of the project. The results of those rankings, and a recommendation of award, are provided with this report. Subject to board approval, contract negotiations will begin immediately with the highest ranked design/build team.

AIRPORT MASTER PLAN UPDATE CONTINUED FROM PAGE 2

Automated Weather Observing System (AWOS) Replacement

The existing AWOS was installed and commissioned in 2003. Due to the age of the equipement, and subsequent damage received during Hurricane Irma, the existing AWOS will need to be replaced. Existing

infrastructure (tower, equipement frame, concrete foundations, and power supply) can be reused, but the AWOS equipment, sensors, and related materials will have to be replaced. An RFP package will be advertised soon.



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SEBRING INTERNATIONAL RACEWAY

Not a great deal has changed since the last report as we continue to restore after Irma and prepare for the 66th Mobil 1 Twelve Hours of Sebring Presented by Advance Auto Parts.

The event name has a new presenting sponsor, Advance Auto Parts, a partner of Mobil 1 and a more logical fit for Mobil 1 than the State of Florida's agriculture sponsorship that served Sebring Raceway well for more than a decade.

Must of the restoration work is complete,

though the signs and billboards work has yet to reach the property. Engineering and permitting is well under way, as well as construction of the signs back at Don Bell Signs in Daytona Beach. These new signs will be code compliant and will provide the airport an efficient way to display some advertising as well.

Daytona's Rolex 24 kicked off the 2018 IMSA WeatherTech Sports Car Championship Series, and Sebring will ride the wave of momentum that was displayed in The Wall Street Journal and many national publications.

If all goes well, we should have a nationally known music act for Friday night on the eve of the 12 Hours.

Wayne Estes President and General Manager



Sebring Airport Authority is pleased to report an increase in online ticket sales, happy exhibitors, warm temperatures, and many new offerings for participants during the 14th annual Sport Aviation Expo.

Exhibitors parting comments

Lou Mancuso, President of Bristell Aircraft had this to say, "We have two deposits on planes and three more people interested..."

Tom Peghiny, President of Flight Design said, "I'm pleased at the weekend... Many qualified buyers coming to our booth. ... great job promoting the event."

Jan with Viking Aircraft Engines remarked, "...quality people, good traffic."

New tenant signs on as a result of event

Sebring Airport Authority gained a new tenant and is in the process of confirming a very serious French propeller manufacturer as a direct result of the successful event. Dr. James Drury, a certified FAA Flight Surgeon will have an office on-site and will be offering pilots the ability to get their 2nd and 3rd class medical exams.

The on-site introduction of the new mascot

The annual event introduced Hendricks, the new mascot. The pink flamingo was displayed as a life-sized directional sign, was a photo op for visitors, and reproduced as a cuddly stuffed animal.

All exhibitors were given a Hendricks plush toy to participate in a contest to win a free booth for 2019, up to \$1000 in value. "The contest has proven to be wildly successful," said Beverly Glarner, the concept's brainchild. Exhibitors were invited to snap a photo using the furry creature creatively and photos have been pouring in to the U.S. Sport Aviation Expo office.

Hendricks, who is colorful and dynamic, embodies many of the same traits as the hundreds of aviators and aviation enthusiasts that attend the iconic event every year. The name Hendricks is a historical one and pays homage to the B-17 pilot school that once operated at Sebring Regional Airport - Hendricks Field. The flight school operated from 1942 to 1945 and was named in honor of 1st lt. Laird Woodruff Hendricks, Jr.

A few of the offerings that attendees were able to take part in over the four-days:

- Guests were invited to recall the energy, passion, and excitement of the roaring '20s by flying aboard the Ford Tri-Motor known as the first luxury airliner. This offering was sponsored
- Take flight in the original Batcopter from the 1966 Batman
- Youth participated school sponsored field trips to hear inspiring speakers such as Captain Niloofar Rahmani- The first female fixed-wing pilot in the Afghan Air Force; Dr. Story Musgrave—30-year astronaut with NASA; and Julie Wang first Asian woman to pilot an airplane around the world solo.
- Drone racing—first place winner took home \$10,000





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SITE MAP

- Future Development
- Catalyst Site
- Future Commerce Park
- Existing Industrial Park
- Airport
- Sebring International Raceway



ACCELERATE YOUR BUSINESS'S POTENTIAL